

#### 2018 YEAR-IN-REVIEW

### **Plan Sustainability**

38.9%

of clients experienced flat-lined or decreasing PMPM<sup>1</sup> drug spend over past 3 years Excluding SA<sup>2</sup> drugs,

77.8%

of clients experienced flatlined or decreasing PMPM drug spend over past 3 years



Inflation rate, excluding SA drugs, among Reformulary subscribed clients



Generic penetration rate<sup>3</sup>

### Insights



Number of pipeline<sup>4</sup> drugs being monitored by us in 2018

174



13.6
Million Lives

Size of our database used to mine insights and apply predictive tools National coverage for peer-reviewed report,

"Opioid prescribing:
Is it contributing
to the opioid
crisis?"

LEARN MORE ▶

### **Innovations**

# drugfinder

792,292

Drug searches in DrugFinder®
- putting the power in the
hands of the patient



TELUS Outstanding Product Award, for DrugFinder®

## **Cannabis** standard



### 10 Months Thousands of Hours

Invested in reviewing clinical evidence globally and building medical cannabis formulary



### **Quality of Life**

Initial focus of our research platform, measuring benefit of medical cannabis on quality of life

<sup>3</sup> Generic penetration rate defined as rate at which generic drug is substituted for original brand drug <sup>4</sup> Drugs currently in the Health Canada regulatory review process, prior to receiving a Notice of Compliance (NOC)

Contact us today to learn more Helen.Stevenson@reformulary.com

Experts with benefits: we want to make a Remarkable difference.



<sup>&</sup>lt;sup>1</sup>Per Member Per Month <sup>2</sup> Special Authorization (SA) drugs include drugs requiring prior approval, including specialty drugs