

2021 YEAR IN REVIEW

#### **CLIENT VALUE DELIVERED**

1,500.5%

**ROI\* for Reformulary clients in 2021** 

\*return on investment

2,160.5%

**ROI** for Reformulary clients, from implementation to 2021





Inflation among Reformulary clients\*\*

\*\*excluding Special Authorization (SA) drugs



Inflation in specialty drug spend among Reformulary clients

10.3%

Savings for Reformulary clients\*\*\*

\*\*\*top clients by drug spend



10.1%

Present value (PV) of savings from implementation to 2021

#### **VALUE FOR PLAN MEMBERS**



Many Reformulary clients reinvested savings and/or ROI back into additional plan member benefits a key part of retention strategies.

4-fold increase in clients using myRequest®. Through myRequest® Services, we manage an independent drug exception process for tens of thousands of plan members - delivering value to plan members.



#### MAKING SENSE OF MEDICINE



#### expert studies, webinars, articles published on:

- Youth Mental Health
- Psoriasis
- Sleep Medications
- Speciality Drugs
- Medical Cannabis
- Drugs for rare diseases



# **Detailed Drug Reviews,** which includes 54 specialty drugs

major drug class reviews

indications reviewed within BioSims™, powered by Reformulary®

#### YOUR WELL BEING

## 2 Years, 942 Canadians

After 2 years of development, 942 Canadians were recruited to pilot our bespoke, first-in-kind productivity tool

# **Performance trait**

is top predictor of productivity, based on large-scale pilot of productivity survey



# DOING WELL AND DOING GOOD

# Diversity, Equity, Inclusion.

- Female founder & female-led
- 50% female Board members
- 10-member team represents 6 nationalities and speaks 11 languages



### **Everyday Heroes** A whole year of thanks to our frontline

workers - nurses, doctors, pharmacists, transit operators, among many others

**Our Purpose** To make medicine make sense - and,

ultimately, make more drugs more

affordable for more Canadians

